

# ABOUT YOUR ADVISER

## Martin Newnes | AR No.242225

Pinnacle Wealth and Insurance Pty Ltd T/A Astute Wilston | CAR No.396237

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### Authorisations

I am an authorised representative of Alliance Wealth Pty Ltd. I am authorised in the following financial services and products:

- Superannuation
- Pensions & Annuities
- Self Managed Superannuation Funds
- Retirement Savings Accounts
- Cash & Term Deposits
- Managed Investments
- Investment Bonds
- Exchange Traded Products
- Listed Securities (shares & other products)
- Margin Lending
- Life Insurance
- Total & Permanent Disability Insurance
- Trauma Insurance
- Income Protection Insurance
- Gearing
- Centrelink / Veterans' Affairs Assistance
- Business Insurance
- Insurance Claims Assistance
- Budgeting and Cashflow Management
- Debt Management

### Remuneration

I am remunerated by:

- Salary plus profit share

The following tables summarise the types of fees or commissions and indicative amounts that are applicable to the services that we provide. Before providing you with advice or services, I will agree with you the fees that apply. All amounts are inclusive of Goods and Services Tax (GST).

Alliance Wealth receives between 2.5% and 10% of the fees and commissions.

Remuneration	Up To
SoA Preparation Fee	\$7,700
Implementation Fee	\$550
Hourly Rate	\$220

Remuneration	Initial	Per Annum
Adviser Service Fee		\$0 to \$19,650
Insurance Commission*	0% to 66%^	0% to 35%

\* Based on a % of funds invested or insurance premiums

^ Applicable from 1 January 2020 to new policies. If the policy was issued before 1 January 2020, commission of up to 130% will apply to additional cover.

### Benefits, Interests and Associations

The business and I do not have any related parties, shareholdings or referral arrangements that may influence my advice.